

NOTICE

Your agency is required to work with a Blue Cross Blue Shield of Illinois (BCBSIL) contracted Individual General Agent who can provide assistance with on-line quotes, questions, sales, renewals, etc... for Individual/Family, Medicare Supplement, Medicare Part D, and temporary health insurance products.

Enclosed is additional information regarding the program as well as a listing of the BCBSIL General Agents participating in the program.

Individual General Agent Program

Individual Products

Are you a producer licensed in Illinois and interested in marketing competitive Individual/Family, Medicare Supplement, Medicare Part D, and temporary health insurance products? The Blue Cross and Blue Shield of Illinois Individual General Agent Program is ready to help you.

What Is a General Agent?

A General Agent is someone who serves as a single point of contact between Blue Cross and the producer. The General Agent structure is designed to provide producers the information and support they need to sell individual health insurance products as well as help with retention.

What Services Do General Agents Provide?

- assist with BCBSIL Producer contracting process
- develop prospecting and marketing plans
- provide product and sales training
- provide updates on Blue Cross products and procedures
- issue initial online quotes
- provide sales and renewal consultation
- problem solve

You choose the General Agent with whom you wish to work.

How can you learn more? Contact one of the General Agents listed on the next page.

Individual Markets - General Agent Listing

Baughman & Associates, Inc.

(Loc. 1) 1210 Paragon Dr, Ste 1A
O'Fallon, IL 62269
(618) 628-4284
(618) 628-4272 (fax)
bainsr@sbcglobal.net
Contacts: Jared Baughman, Renee Nix or Joyce Wheat

(Loc. 2) 1375 E. U S 50
Noble, IL 62868
(866) 868-6053 (toll Free)
(618) 723-2030 (fax)
binsure@verizon.net

Contacts: Dan Baughman, Gail Baughman or Amy Rose

**Employee Benefit Risk Management Services, Inc.
(EBRM)**

823 Commerce Drive Suite 350
Oak Brook, IL 60523
(800) 982-EBRM (3276) (toll free)
(800) 807-7996 (Fax) (toll free)
mail@ebrm.com
www.ebrm.com
Contacts: Jeff Kubik or Charles Jurkus

Flexible Benefit Service Corp (Flex)

10275 W. Higgins Road, Suite 500
Rosemont, IL 60018
(888) FLEX-1ST (353-9178) (toll free)
(847) 699-6906 (fax)
info@flexiblebenefit.com
www.flexiblebenefit.com
Contact: Luke Kelly

Midwest Insurance Brokerage Services, Inc. (MIBS)

54 W Seegers Road
Arlington Heights, IL 60005
(800) 845-9200 (toll free)
(847) 427-8000
(847) 640-8011 (fax)
jeff@midwestga.com
Contact:s Jeff Camodeca or Tony Camodeca

Mutual Med Inc.

4321 East 60th Street
Davenport, IA 52807
(800) 747-4126 (Toll free)
(563) 344-2891 (Fax)
Jjohansen@mutualmedinc.com
jbender@mutualmedinc.com
www.mutualmedinc.com
Contacts: Jason Johansen or Janson Bender

Resource Brokerage, LLC

1501 East Woodfield Rd, Suite 110E
Schaumburg, IL 60173
(847) 605-1200
(800) 605-7566 (toll free)
(847) 605-1494 (fax)
bfarwell@resourcebrokerage.com
jrippinger@resourcebrokerage.com
www.resourcebrokerage.com
Contacts: Linda Medrano or Blair Farwell

Please visit our Website at www.bcbsil.com and click on the Producer section.