

CRAIN'S LIST CHICAGO'S LARGEST HEALTH INSURERS

Ranked by total enrolled members as of 12/31/2006

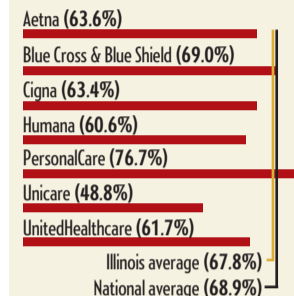
Company Address/phone/Web address	Top executive in Chicago	Enrollment: % change from 2005	Enrollment mix ¹ Fully ASO	Types of plans offered	No. of affiliated physicians by plan	No. of hospitals by plan	Affiliated hospitals or health systems
1 BLUE CROSS & BLUE SHIELD OF ILLINOIS 300 E. Randolph St., Chicago 60601 (312) 653-6000; www.bcbsil.com	Paul S. Boulis President	3,465,219 3.4%		PPO, POS, CDHP, HMO, indemnity	PPO: 23,297 POS: 13,432 CDHP: 23,297 HMO: 8,391 Indemnity: 23,297	PPO: 88 POS: 64 CDHP: 88 HMO: 85 Indemnity: 95	Advocate Health Care, Resurrection Health Care, Northwestern Memorial Hospital, Loyola University Health System, University of Chicago Medical Center
2 UNITEDHEALTHCARE OF ILLINOIS INC. 233 N. Michigan Ave., Chicago 60601 (312) 424-4500; www.unitedhealthcare.com	Thomas P. Wiffler President, CEO	935,000 0.2%		PPO, POS, CDHP, HMO, indemnity	PPO: 17,500 POS: 17,500 CDHP: 17,500 HMO: 17,500 Indemnity: 17,500	PPO: 96 POS: 96 CDHP: 96 HMO: 96 Indemnity: 96	Northwestern Memorial Hospital, Loyola University Health System, Evanston Northwestern Healthcare
3 HUMANA INC. 550 W. Adams St., 7th floor, Chicago 60661 (312) 441-9111; www.humana.com	Michael Kasper Regional president	488,700 ² 9.0%		PPO, POS, CDHP, HMO	PPO: 15,222 POS: 14,643 CDHP: 15,222 HMO: 9,577	PPO: 86 POS: 83 CDHP: 86 HMO: 84	Advocate Health Care, Northwestern Memorial Hospital, Rush System for Health
4 AETNA HEALTH OF ILLINOIS INC. 100 N. Riverside Plaza, Chicago 60606 (312) 928-3100; www.aetna.com	Allan Greenberg President	392,832 13.8%		PPO, POS, CDHP, HMO, indemnity, other	PPO: 13,588 POS: 13,445 CDHP: 13,588 HMO: 12,617 Indemnity: NA Other: NA	PPO: 102 POS: 102 CDHP: 102 HMO: 91 Indemnity: NA Other: NA	Advocate Health Care, Northwestern Memorial Hospital, Rush University Medical Center, Resurrection Health Care, Evanston Northwestern Healthcare
5 CIGNA HEALTHCARE 525 W. Monroe St., Suite 300, Chicago 60661 (312) 648-2460; www.cigna.com	Debra Flynn Vice-president, sales and account management	256,486 -9.3%		PPO, POS, CDHP, HMO, indemnity, other	PPO: 16,234 POS: 16,113 CDHP: NA HMO: 12,532 Indemnity: NA Other: 15,652	PPO: 80 POS: 80 CDHP: NA HMO: 73 Indemnity: NA Other: 80	Advocate Health Care, Resurrection Health System, Rush System for Health, Adventist Health System, Evanston Northwestern Healthcare, Northwestern Memorial Hospital
6 UNICARE INC. Sears Tower, Suite 3900, Chicago 60606 (877) 864-2273; www.unicare.com	Dennis Casey President, CEO	253,000 -6.3%		PPO, HMO	PPO: 14,600 HMO: 10,500	PPO: 87 HMO: 87	Advocate Health Care, Resurrection Health Care, Evanston Northwestern Healthcare
7 INTERPLAN HEALTH GROUP 2340 S. Arlington Heights Road, Suite 570, Arlington Heights 60005 (800) 798-6401; www.interplanhealth.com	Richard S. Nemitz Vice-president, sales and marketing, market manager	153,000 2.0%	NA	PPO	PPO: 34,357	PPO: 95	Advocate Health Care, Northwestern Memorial Hospital, Loyola University Health System
8 FIRST HEALTH GROUP CORP. 3200 Highland Ave., Downers Grove 60515 (630) 737-7900; www.firsthealth.com	Thomas McDonough President	141,500 3.3%	NA	PPO	PPO: 15,717	PPO: 81	Advocate Health Care, Rush University Medical Center, University of Chicago Medical Center
9 GREAT-WEST HEALTHCARE 6250 River Road, Suite 7020, Rosemont 60018 (847) 292-0024; www.greatwest.com	David Kapustka Vice-president	113,401 -5.5%		PPO, POS, CDHP	PPO: 15,700 POS: 15,700 CDHP: 15,700	PPO: 91 POS: 91 CDHP: 91	Northwestern Memorial Hospital, Advocate Health Care, Rush System for Health, University of Chicago Medical Center
10 PRINCIPAL FINANCIAL GROUP INC. 700 E. Butterfield Road, Suite 440, Lombard 60148; (630) 705-0668; www.principal.com	Lori Hilbrandt Vice-president	110,000 10.0%	NA	PPO	PPO: NA	PPO: 242	Advocate Health Care, Northwestern Memorial Hospital, Rush University Medical Center
11 HARMONY HEALTH PLAN OF ILLINOIS 200 W. Adams St., Suite 800, Chicago 60606 (312) 630-2025; www.harmonyhpi.com	Keith Kudla President	97,614 6.1%		HMO	HMO: 4,477	HMO: 54	Alexian Brothers Medical Center, Children's Memorial Hospital, Gottlieb Memorial Hospital
12 ASSURANT HEALTH 501 W. Michigan St., Milwaukee, WI 53203 (800) 800-1212; www.assuranthealth.com	Donald Hamm President, CEO	71,000 -3.2%	NA	PPO	PPO: 19,646	PPO: 70	Advocate Health Care, Northwestern Memorial Hospital, Loyola University Health System
13 TRUSTMARK COS. 400 N. Field Drive, Lake Forest 60045 (847) 615-1500; www.trustmarkinsurance.com	David McDonough President, CEO	63,072 -9.3%		PPO	PPO: 29,631	PPO: 74	Advocate Health Care, Evanston Northwestern Hospital, Rush University Medical Center
14 UNION HEALTH SERVICE INC. 1634 W. Polk St., Chicago 60612 (312) 423-4200; www.unionhealth.org	W. Joe Garrett Executive director	37,602 5.5%		HMO	HMO: 150	HMO: 10	NA
15 DESTINY HEALTH INSURANCE CO. 200 W. Monroe St., 21st floor, Chicago 60606 (312) 224-7100; www.destinyhealth.com	Arthur Carlos CEO	30,813 -28.4%		PPO, CDHP	PPO: 14,868 CDHP: 14,868	PPO: 81 CDHP: 81	Advocate Health Care, Northwestern Memorial Hospital, University of Chicago Medical Center
16 GUARDIAN LIFE INSURANCE CO. OF AMERICA 550 W. Jackson Blvd., 8th floor, Chicago 60661 (800) 933-3136; www.guardianlife.com	Richard Nichols Regional director of marketing and sales	28,481 -17.0%		PPO, indemnity	PPO: 30,538 Indemnity: NA	PPO: 79 Indemnity: 71	Loyola University Health System, Northwestern Memorial Hospital, Rush University Medical Center
17 CONCERT HEALTH PLAN 7008 Farragut Ave., Chicago 60656 (773) 467-1575; www.concerthealth.com	Kianoosh Jafari Chairman, president, CEO	11,272 11.2%		PPO	PPO: 28,122	PPO: 78	Advocate Health Care, Northwestern Memorial Hospital, Rush University Medical Center, Resurrection Health Care
18 CELTIC INSURANCE CO. Sears Tower, Suite 700, Chicago 60606 (312) 332-5401; www.celtic-net.com	Frederick J. Manning Chairman, president, CEO	6,315 3.0%		PPO, indemnity	PPO: 18,614 Indemnity: NA	PPO: 79 Indemnity: NA	Northwestern Memorial Hospital, Rush University Medical Center, Loyola University Health System
19 HEALTHSPRING OF ILLINOIS 9701 W. Higgins Road, Suite 360, Rosemont 60018 (847) 318-8844; www.healthspring.com	Randy K. Fike President, Illinois	6,167 49.1%		Other	Other: 1,865	Other: 24	Advocate Health Care, Alexian Brothers Medical Center, MacNeal Hospital, Provena Health
20 PERSONALCARE INSURANCE OF ILLINOIS INC. 2110 Fox Drive, Champaign 61820 (888) 366-6730; www.personalcare.org	Todd Petersen CEO	1,374 113.0%		PPO, HMO, POS	PPO: 3,300 HMO: 3,300 POS: 3,300	PPO: 22 HMO: 22 POS: 22	Provena Health, University of Chicago Medical Center, Kindred Healthcare, Swedish American Health System

HOW HEALTH PLANS RATE

Since 1990, the National Committee for Quality Assurance, the primary accrediting organization for managed-care plans, has conducted an annual study on the quality of the nation's health care. The non-profit surveys more than 500 health plans to measure whether members receive preventative care and whether their chronic conditions are managed. Here's how health plans selling in the Chicago area rate against Illinois and national averages:

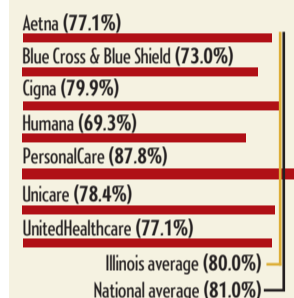
BREAST CANCER SCREENING

Percentage of women ages 50 to 69 who had at least one mammogram in the past two years.



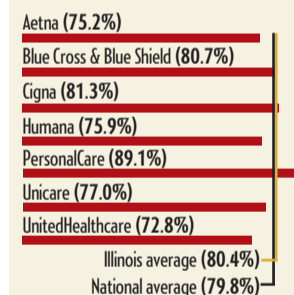
CERVICAL CANCER SCREENING

Percentage of women ages 21 to 64 who had at least one pap test in the past three years.



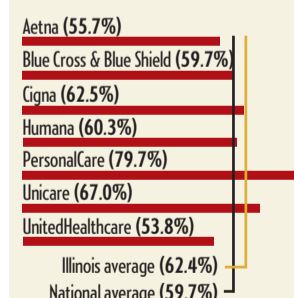
CHILDHOOD IMMUNIZATION

Children who turned 2 years old during the study year and had received age-appropriate vaccinations by their 2nd birthday.



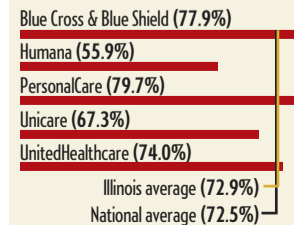
CONTROLLING HIGH BLOOD PRESSURE

Percentage of hypertension sufferers ages 46 to 85 for whom blood pressure was controlled.



BETA-BLOCKER TREATMENT AFTER A HEART ATTACK*

Percentage of adults ages 35 and older hospitalized after a heart attack who received persistent beta-blocker treatment for six months after discharge.



*Cigna and Aetna not available. Source: National Committee for Quality Assurance

Included are companies that sell health insurance directly to individuals, employers and employees in Cook, McHenry, DuPage, Kane, Lake and Will counties. There are two types of health insurance: indemnity plans and managed-care plans, which include health maintenance organizations (HMOs), preferred provider organizations (PPOs), point-of-service plans (POS) and consumer-driven plans (CDHPs). NA: Not available. NC: No change. Crain's estimate shown in gray. 1. In fully insured arrangements, the insurance company carries all the risk. In administrative services only (ASO) arrangements, the insurer provides services such as processing claims but does not assume insurance risk. 2. Figure is statewide.